

# A BUSINESS OF OUR OWN

Grades 6-8

## Financial Literacy | Entrepreneurship

### ABOUT THE PROGRAM



Students explore how they can run a real business that sells products. They'll learn what's involved in selecting products for sale, how to set up a successful sales stand and apply key concepts in entrepreneurship.

**Program Length:** 4 hours

**Program Format:** In-Class or Online

**Supports Curriculum:** ADST, Math, Career Education

**Provided Resources:** Interactive digital resources, and a physical kit or resources for activities/games\*

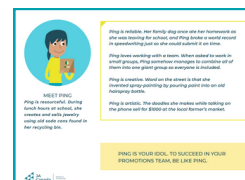
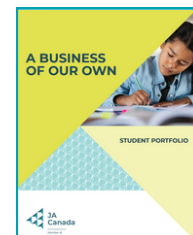
\*physical kit for in-class/in-person programs



[Learn More](#)

### What will students do and learn?

- Discuss what businesses do and use the Business Model Canvas to plan for a business
- Discover possible target markets and types of promotions used when creating a new business
- Work as a team to develop marketing and promotional messaging for their business
- Record simple income and expenses and learn how to set prices for products in a business setting



“

Watching 6th graders negotiate, problem solve, and use mirrors, free stickers and dynamic pricing to drive sales... No wonder the products sold out before parents even had a chance to visit the stalls!

Grade 6 Teacher

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## How do I access this JA program?

### Step 1



Enrol at [jabc.org/connect](https://jabc.org/connect).

### Step 2



A JABC team member will follow up to coordinate details for teacher-led programs or to coordinate a volunteer to facilitate the program. Volunteer availability may vary by location.

### Step 3



Program materials will be provided directly by your local JA office, and a physical kit will be mailed to your school. If a volunteer will be facilitating the program, these details will be shared with the volunteer.

*Access to online resources requires setting up a free JA ID and the links to digital materials will be provided by your local JA office.*



**10,000+**

**youth participated in  
this program during  
the 2024-25 year.**

Reach Out Today!



Visit [jabc.org/programs](https://jabc.org/programs)

to learn about JA program options for students in grades 3-12.